

Kevin Potts, CHE, CBET
NCBA President

PRESIDENT'S FORUM

The AAMI conference last month in Boston, MA was a great experience for many who attended, and the NCBA was well represented. This year the NCBA updated their exhibit booth, which is set up at the AAMI conference for marketing purposes. In preparation for the event, John Noblitt spent considerable time and effort overhauling and upgrading the NCBA's booth display to ensure it accurately depicted the quality organization the NCBA has come to represent in the biomedical field. During the three day event Glenn Scales, John Noblitt and I manned the booth. We received a great amount of interest from potential new members in North Carolina's surrounding states, as well as potential new vendors who would like to display their booth at this years NCBA symposium.

Speaking of AAMI, they have developed a new professional membership program. It allows professionals who have been in the field for five years or less, and who are current members of the NCBA or another AAMI organization, to join AAMI for \$35, as opposed to the usual \$195 membership fee. A membership in AAMI comes with many benefits, such as a year long subscription to AAMI's award-winning journal for biomed, a subscription to AAMI's monthly newsletter, free resume posting, access to job openings, guidance on Joint Commission issues, and much more. To join or find out more info, you can log onto www.aami.org/membership/applications/new_professional.pdf.

Vice President David Wilson has done an excellent job this year coordinating the upcoming symposium, as well as the stand alone classes held throughout the year. The NCBA recently sponsored a class on Zoll M-Series Defibrillators. Zoll taught this two day course in Greensboro, North Carolina and was well received by approximately twenty biomed. Additional classes that the NCBA will be sponsoring include the "Power Quality and the Modern Medical Facility" class. The class will be held at Duke University Medical Center on Thursday, September 20th, 9:00am to 3:00pm. To register or find out more information on this class please log onto the NCBA's website at www.ncbiomedassoc.com/events.htm.

On a different note, I will soon be relocating to Missouri to be closer to family. I will stay involved with the NCBA, but will be stepping down as President due to geographical constraints. The current Vice President, David Wilson, will be accepting the role of President, and I'm confident will fulfill his duties with distinction. It's been an honor to serve in the role and be associated with an organization whose members give so much to the field of healthcare.

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2007 Standing Committees

Rules and Bylaws:

Kevin Potts (Chair), John Noblitt,
Kevin Scoggin, Sonny White

Nominating Committee:

Gordon Radke (Chair), Helen Jones

Finance Committee:

Steve Guerrant (Chair), Kevin Potts,
Kevin Scoggin

Membership Committee:

Helen Jones (Chair), Glenn Scales

Education Committee:

David Wilson (Chair), Alan Koreneff,
Ronnie McBride

2007 Special Committees

Awards Committee:

Ronnie McBride (Chair), Steve
Guerrant

Golf Committee:

Gordon Radke (Chair), David Wilson

Historian:

Glenn Scales (Chair), Obie Godley,
Sonny Richards

Hotel Committee:

Helen Jones (Chair), Tony Bisese

Internet Committee:

Glenn Scales (Chair), Sally Goebel,
Steve Guerrant, John Noblitt

Newsletter Committee:

Kevin Potts (Chair), Glenn Scales, John
Noblitt

Public Relations Committee:

Kevin Potts (Chair), Sally Goebel, Alan
Koreneff, Kevin Scoggin, Sonny White

Scholarship Committee:

Ronnie McBride (Chair)

Vendor Coordination:

Tony Bisese (Chair), Boyd Campbell,
Alan Koreneff, Mark Renfroe, Sonny
White

NCBA News is an information service of the North Carolina Biomedical Association (NCBA). It has a distribution of about 500 and is published six (6) times per year. Articles and ads are due on or before the first day of odd numbered months. The newsletter is mailed on or about the 15th day of the odd numbered months.

While the NCBA makes every effort to assure that its content is accurate, articles are the products of individual authors and the NCBA is not responsible for the content.

NCBA News intends to disseminate information and ideas to its subscribers. While the NCBA News accurately reflects the source of the articles, the content is of variable quality and validity. The Newsletter Committee will attempt to verify all articles, but neither the Editor nor the NCBA is responsible for information.

YOUR HELP IS NEEDED!!! Articles of interest to our readers are constantly needed and frequently in short supply. If you have written any articles that may be of interest to our readers, submit it to Newsletter Editor, Glenn Scales, at editor2@ncbiomedassoc.com.

NCBA Board Minutes Friday, July 13, 2007

Aramark CTS – Charlotte, NC

Meeting called to order at 9:00 AM

Members in attendance: Steve Guerrant, Helen Jones, Kevin Scoggin, Ronnie McBride, Kevin Potts, Gordon Radke, John Noblitt, Alan Koreneff, Mike McCoy, Sonny White, Tony Bisese.

Secretary report: Minor grammatical errors were corrected. There was a motion to accept the minutes, and passed.

Tres. Report: Steve Guerrant: A quote for 50hrs work at 50\$/hr. from Brian Lamb for website/shopping cart functionality. Steve has continued to work towards the goal of having all of our accounts automated online.

Steve G. made motion to accept the quote from Brian Lamb, Helen Jones seconded. Motion passed.

Checking balance: \$46,737.25

Steve asked for the proper documentation, from the students that were awarded the scholarships, so he can disperse funds.

Membership: Helen Jones reported that we have a total number of 251 individual members. Helen also reported that Glenn delivered the membership laptop to her.

Education: David presented all of the progress that has been made in the education tracts. The Zoll defib class was a success. The preliminary classes are set up.

The classroom for the power class, that will be held at Duke School of Nursing, will hold 200 people.

Scholarship: Ronnie McBride has looked into a new scholarship. Ronnie and the committee are working the new scholarship for an individual that wants to pursue additional education.

Rules and Bylaws: the changes to the bylaws need to be in the September newsletter. The general membership can vote on the changes at the annual meeting.

Newsletter: Articles for this month: Steve and Alan.

Internet Committee:

Nominating Committee: The board has come up with a list of potential new members and narrowed the list down to the three people. Kevin Scoggin made a motion to accept Theresa Lord and

Greg Johnson as new members. The motion seconded and passed.

Symposium Planning

Hotel: No report

Vendor relations: Tony Bisese turned in his resignation and thanked us for the opportunity to serve.

Golf: Gordon announced that the golf tournament will be played on course #5 on Wednesday December 5, 2007 at 11:00 shotgun start.

Old Business: None

New Business: Kevin Potts (President) and Tony Bisese (Vendor Coordinator) both turned in their resignation. The board thanked both of our officers for their outstanding work and contributions to our organization.

The board talked about nominations for a person to fill the VP position. David Wilson is taking the President's position and the Board will need to fill his position.

Gordon Radke nominated Sonny White. Motion to close nominations seconded. Vote was taken and Sonny was nominated.

Vendor Coordinator: appointed Alan Koreneff and he accepted.

The rest of the session was used to firm up the vendor contract wording.

The next meeting will be at the Caldwell Community College in Hudson, NC on September 14, 2007.

Motion to Adjourn: 3:00pm

NCBA News is accepting advertising that relates to biomedical equipment and of interest to our readers. Suggested subjects are: Positions Desired, Positions Available, Biomedical Equipment Wanted or For Sale (New or Used), or Announcements of Educational Opportunities or Service Schools in the area.

Advertising is open to all individuals, hospitals, and companies. The decision to carry a particular ad or classified will be the decision of the Editor with support of the NCBA Board. Either jpeg or tiff files of the actual size ads is required. **Corporate Members please remember what free advertisement your membership allows.** Please contact the Newsletter Editor for other pricing.

Prepayment of all advertising is required.

Classified Advertising

Except "Position Wanted" notices by members (one ad per year – limit 50 words – no charge) the following ad rates apply:

Full Page	\$250. ⁰⁰
Half Page	\$150. ⁰⁰
Quarter Page	\$100. ⁰⁰

If the ad is a single page to be included as an insert, the advertiser will pay all additional printing and handling costs. Placement of non-member ads is on a "space available basis. Advertising that is to be printed in color will include all additional costs to prepare and insert the color page.

Dollars and Sense: Treasurer's Report

By Steve Guerrant CBET, NCBA Treasurer

Account balances as of 7/13/2007:

Checking:		Not reported
CD's:	XX205	Not reported
	XX257	Not reported
Scholarships:	Eddie Whisnant	Not reported
	Norm Reeves	Not reported

(Income highlights)

Membership renewal	\$400
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(Expense highlights)

Business expenses	\$14
Miscellaneous expenses	\$192
Non-Personnel Expenses	\$7,790
Other Personnel Expense	\$500
Stand-Alone Classes	\$1,467
Travel	\$603
Reimbursement	\$278



Central Piedmont Community College Program Announcement

Central Piedmont Community College is investigating the addition of a Biomedical Engineering Technology, or Biomedical Instrumentation track to the Electronics Engineering Technology program. The Electronics Engineering Technology program is accredited by the Technology Accreditation Commission of the Accreditation Board of Engineering and Technology (TAC of ABET). This program has a great facility and is looking to add 4-5 technical classes and labs to produce a state-of-the-art training facility in Charlotte.

The Engineering Technology division is currently searching for industry representatives that would be interested in providing input to the program/lab requirements and content, partnering with us to provide co-op/internship opportunities for future students and/or to serve as partners as we apply for grants to add the necessary equipment to provide a state-of-the-art lab facility.

We would love to have input from the professionals in this association. Any interested individuals may contact Jeff Wyco at jeff.wyco@cpcc.edu or by phone at 704.330.5496.



NCBA Classic Golf Tournament

Wednesday, December 5, 2007
10:00 am Shotgun Start

So line up your team. See the registration form on our web site or in the NCBA Newsletter.

[http://www.ncbiomedassoc.com/
events_sym_golf.htm](http://www.ncbiomedassoc.com/events_sym_golf.htm)

Registration deadline:

November 23, 2007

\$85.⁰⁰ per person or

\$340.⁰⁰ for a group of 4

**Vendor sponsor packages available
at \$500.⁰⁰**

Includes golf fees, range balls and cart fees

Contact Gordon Radke at 704-446-0255 or E-Mail golf@ncbiomedassoc.com



Symposium Vendor Registration Now Open

The vendor space registration for the 2007 North Carolina Biomedical Association Symposium Expo is now open and vendors have been registering in record numbers for the two weeks since the vendor contract was finalized. Because we have sold out the Exhibit Hall for the past 3 years, the Board has arranged to have the Cardinal Ballroom made available as a vendor exhibit space.

As a result, we have increased the space for vendors at the 2007 event by 15 extra spaces. In addition to the trade show space that we have always utilized in the lower level, we will be offering booth space in the Cardinal Ballroom as well. These spaces will be available during the entire three days of the Symposium and will be a in a high traffic wi/fi hot spot.

Spaces are slightly smaller than the ones downstairs and will include only a single electrical outlet. Due to space limitations, vendors in the Cardinal ballroom will not be able to display equipment. Only one of the Cardinal Ballroom booth spaces will be available per vendor. As of the printing of this newsletter 10 of the 15 Cardinal Ballroom spaces have already been taken.

Vendor contracts for both the Main Exhibit Hall and the Cardinal Ballroom are posted at www.ncbiomedassoc.com/events_sym_vendor.htm. On-line vendor registration is also available and this year the NCBA will be accepting vendor registration payments through a secure, encrypted PayPal system. You will be directed to this on-line payment following submission of your on-line registration. There is also a link on many NCBA web pages to the Online Billing Payment Center.

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NC Biomedical Association 29th Annual Symposium

Sunday, December 2, 2007 - Tuesday, December 4, 2007

RESERVATION FORM

We look forward to welcoming you to Pinehurst! Please take a moment to fill out this reservation form to ensure your accommodations for your upcoming visit.

Pinehurst requires that your reservation request form be completed and returned on or before **Friday, November 2nd 2007**. Reservation forms received after this date will be processed on a "space-available basis". Pinehurst Resort consists of a variety of lodging accommodations including the Carolina, Villas, Holly Inn, The Manor, and Condominiums. THE RESORT WILL MAKE EVERY EFFORT TO HONOR SPECIFIC ROOM REQUESTS. If your request is not available, the best substitution will be made.

DAILY RATES: European Plan (EP)

Location: Carolina Specific

SINGLE OCCUPANCY: ____ \$165.36 Inclusive

DOUBLE OCCUPANCY: ____ \$82.08 Inclusive

Rates are per person, per night and include lodging, taxes, court usage, volleyball, biking, use of fitness center at the Spa, tea service in hotel lobby, use of Pinehurst Beach Club and hotel pool (based on seasonal availability).

ROOM PREFERENCE (based on availability): ____ **NON-SMOKING** ____ **SMOKING**

ARRIVAL DATE: _____ **DEPARTURE DATE:** _____

Check-In Time 4:00 PM – Check-Out Time 12:00 NOON

RESORT SERVICE FEE & STATE SALES TAX: Rates are subject to 10% resort service fee, 7% state sales tax and 3% occupancy tax. Covered in the Resort Service Fee are the following amenities and services: unlimited use of the Fitness Center, Outdoor Pools, Tennis Courts, Bicycles, Beach Club, Practice Putting Greens, Pitching Areas, Driving Range, Incoming Faxes, Afternoon Tea in the Carolina and On-call Transportation.

DEPOSIT AND CANCELLATION POLICY: A deposit representing one night's rate per person is charged at the time the reservation is made. Pinehurst must receive notice of any cancellation at least 15 days prior to date of arrival in order to refund a deposit. The cancellation deadline is **November 18th, 2007**.

Please complete and fax or mail with deposit to:

FAX: 910-235-8240

PHONE: 800-487-4653, Press Option 2

GROUP RESERVATIONS

PINEHURST • PO BOX 4000

PINEHURST, NC 28374-4000

ROOM(S) TO BE OCCUPIED BY: (Please print or type)

(All guests will be charged a one-night room deposit)

Name _____ Address _____ City _____ State _____ Zip _____

Home Phone (____) _____ Business Phone (____) _____ **E-Mail** _____

Name _____ Address _____ City _____ State _____ Zip _____

Home Phone (____) _____ Business Phone (____) _____ **E-Mail** _____

CREDIT CARD INFORMATION FOR ROOM DEPOSIT (S):

Credit Card Name & Number _____ **CID #** _____ **EXP** ____/____

Card Holder Name _____

Credit Card Holder Authorized Signature: _____

NOTE: This is a Hotel reservation form — DO NOT send this to the NCBA

VIP PASS OFFER!

MD expo

October 2-5, 2007
Evergreen Marriott Conference Resort
Stone Mountain, GA (Atlanta)

SCHEDULE

Tuesday, October 2

1pm MD Expo Golf Tournament
 sponsored by: **NETSA**
 6pm Golf Awards/Hospitality Cookout

Wednesday, October 3

8am - 4:30pm **Educational Break-out Sessions**
 PD101 - GBIS Certified Biomedical Equipment Technician Review Class
 RP104 - DITEC Medical Equipment Management: Regulatory and Standards Compliance
 DNT103 - DITEC Quick Troubleshooting Tips for MEDRAD Injectors
 NT112 - DITEC PACS: An Overview
 4pm - 7pm Welcome Reception in Exhibit Hall
 sponsored by: **Advanced Technology DUNLEE**
 7pm Hospitality Pool Side Party
 sponsored by: **INTERMED**

Thursday, October 4

8am - 11am **Educational Break-out Sessions**
 MG103 - DITEC In-house Technology Management
 NT105 - GBIS Smart Networking for Biomed
 DITEC Troubleshooting AMX Portables with Mobile X-Ray Solutions
 NT107 - DITEC PACS: Archiving in Today's Environment
 11am - 3:30pm Exhibit Hall Open
 3pm - 4pm **Educational Break-out Sessions**
 MG108 - DITEC Your Role in Construction Projects
 MG109 - DITEC How to Start an In-house Imaging Program
 MG114 - DITEC Benchmarking Clinical Engineering Services
 PD100 - GBIS Resume Writing and Interviewing Skills
 4:30pm - 6:30pm **Educational Break-out Sessions**
 NT101 - DITEC Education Delivery Methods of the Future
 NT102 - DITEC CR vs. DR: Comparing the Technologies
 NT108 - DITEC High Resolution Display Calibration
 6pm - 9pm **RefMedPar Riverboat Casino Cruise**
 sponsored by: **RefMedPar** 

Friday, October 5

8am - 11am **Educational Break-out Sessions**
 MV107 - DITEC Principles of Diagnostic Ultrasound
 MV119 - DITEC Introduction to Servicing the Clinical Laboratory
 RP102 - DITEC Principles of Mammography and the MQSA

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Biomedical Technicians in the Philippines **By Chris Dissinger, CBET, Moses Cone Health System**

For the last four years, Rose Hankins of Apart-One Heart, Inc. of NC has made trips to the Philippines taking much needed supplies, drugs, and clinical equipment. There are hospitals performing surgeries without anesthesia machines. They have Intensive Care Units using only pulse-oximeters rather than bedside monitors and Emergency Rooms without defibrillators. This is quite a contrast to American hospitals, which perform robotic surgeries, PACs for imaging, and remote ICU monitoring.

Rose realized that after she left the Philippines, there was nobody to service or maintain the equipment. Rose made contact with the president of Eastern Visayas State University in Tacloban City, in the province of Leyte to see about setting up a biomedical technician-training program. The president understood that there was a void that needed to be filled. Since there are no biomedical programs being offered in the Philippines, it would be difficult for the university to start one without assistance. Since Rose and I have had a working relationship here at Moses Cone, Rose had a contact in the biomedical field. I put Rose in contact with David Wilson, Stanly Community College, who I have known and worked with over the years. Since Rose's first contact with the university in Leyte, the governor of the province will also help support the university in its effort.

The plan right now is to have five to six students come to the USA to go through the biomedical program. This will be considered a "train the trainer". The university could be told how to setup a program, but if nobody were trained to teach it, then it would be fruitless. There will be many obstacles to over come like getting visas, housing, financial support for the students. Once they return to the Philippines to teach the course, they will need clinical equipment for troubleshooting labs, textbooks, etc.

Our focus as biomedical technicians is patient care and patient safety. Can you imagine being a patient in a hospital where they can't treat you properly because there is no equipment available or preventive maintenance and repairs aren't performed? Scary! You have an opportunity to change all that. If you would like to contribute dependable and quality medical equipment to hospitals in the Philippines, or assist in developing the biomedical program please contact me at cdissinger@triad.rr.com or 336-454-1788. I will get you in contact with Rose Hankins of Apart-One Heart, Inc. or David Wilson at Stanly Community College. Thanks for your support.

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Sterilizers Get CEOs Attention by Alan Koreneff




Biomed shops, departments and organizations do great things every year. If you don't believe me take a look at your 2006 Annual Effectiveness Review (AER) for the Medical Equipment Management Program at your facility. If it has been written well, there should be a number of CEO attention grabbers. If there aren't any, you are missing a great opportunity. If you are unsure how to go about getting a CEO's attention, here is how The Clinical Equipment Management Program (CEMP) for Novant Health did it in 2006.

In 2006, Novant CEMP documented a goal in the 2005 AER of the Medical Equipment Management Program to retrofit all sterilizers with 100% water bypass for steam tempering with a device, the Water Mizer, to save water and money. This water mizer project included 4 hospitals and 2 large surgery centers. In all, 21 sterilizers were retrofitted with the water mizer device during the first three months of 2006. The device itself regulates water utilized for tempering steam only when steam is present. This significantly reduces the amount of wasted water when the sterilizer is not in operation. Retrofitting 21 sterilizers resulted in an annual water savings of 50k gallons of water at a cost of \$43k.

Why did we do this project? Were we told to do it by administration or the plant operations people? No. We did it because it was the right thing to do. Now, we could have stopped there and simply documented the results in the 2006 AER and hoped someone would notice, but we didn't.

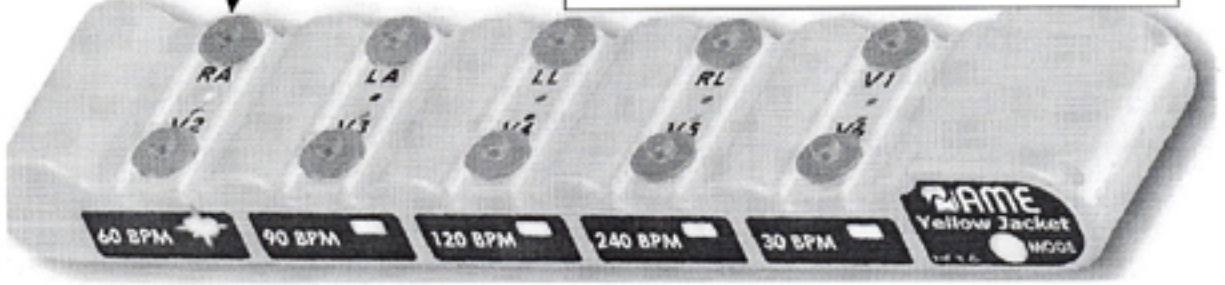
We took the results of this project and submitted our Sterilizer Technician, Tom Craig, for the Charlotte-Mecklenburg Utilities Commission Water Star award for 2006. And guess what, he won! Tom Craig received the 2006 Water Star award at a ceremony on May 8, 2006. Since that day, Tom has been featured in hospital news letters, email announcements, newspaper articles, press releases and will be included in the 2006 annual report for Novant Health.

When we were notified that Tom had won the Water Star award, we asked our CEO to make the presentation to Tom at our annual service meeting. Paul Wiles, CEO for Novant Health was happy to attend and make the presentation. During that presentation Mr. Wiles heard all about the project and the savings it created. A few months later we submitted a business plan to internalize a \$250k contract for sterilizers at 4 other Novant health facilities. By hiring one FTE we projected a savings of at least \$100k dependant on parts usage for the year. We also promised to expand the water mizer project to the rest of the facilities within Novant. And guess what, it was approved. I look forward to the 2007 AER. And so should you, every year...



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NCBA 2007 TENTATIVE SYMPOSIUM EVENT SCHEDULE

[Subject to Change Till Posted on Website]

Monday, December 3, 2007

8 9 10 11 12 1 2 3 4 5 6 7 8 9

Registration & Continental Breakfast																				
NCBA Board Meeting																				
Vista- A New Operating System	IT																			
Wireless Troubleshooting Tools w/Lab	GEN																			
Preparing for CBET Certification	GEN																			
A More Effective Workplace	MGT																			
Basics of Dialysis	GEN																			
Phillips Intelliview	GEN																			
Clinical Laboratory Equipment Service	SPE																			
Office 2007 - What's New	IT																			
Wireless Troubleshooting Tools w/Lab	GEN																			
Nuclear Medicine	SPE																			
Exhibit Hall Opening Reception																				

Tuesday, December 4, 2007

8 9 10 11 12 1 2 3 4 5 6 7 8 9

Registration																				
Welcome Reception																				
Visit the Vendors / Continental Breakfast																				
NCBA Lunch & Business Meeting																				
Introduction to PACS and DICOM	SPE																			
Network Security	IT																			
Introduction to Anesthesia Service	SPE																			
BiPAP Vision Ventilatory Support System	GEN																			
Wireless Troubleshooting Tools w/Lab	GEN																			
Negotiating Skills	IT																			
Vendor's Social																				
NCBA Dinner																				

Wednesday, December 5, 2007

8 9 10 11 12 1 2 3 4 5 6 7 8 9

Registration & Continental Breakfast																				
NCBA Golf Tournament																				
Servicing Sterilizers	GEN																			
Joint Commission Readiness	MGT																			
Safety In Healthcare	GEN																			
PC Upgrade and Repair	IT																			
Servicing Portable X-ray	SPE																			
Basics of Ultrasound	GEN																			
Power Quality in Health Care Facilities	SPE																			
Endoscopic Video Systems	GEN																			
Merging CE with IT	MGT																			
Website Building	IT																			

GEN – General Biomed

SPE – Specialist

IT – Information Technology

MGT – Management

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Schedule of the NCBA Board of Directors Meetings for 2007/2008

February 9-10, 2007, Time: 8:30 a.m.

Board of Directors Planning Retreat
Pinehurst Hotel, Pinehurst, NC

March 9, 2007, Time: 10:00 a.m.

WFU Baptist Med. Center, Winston-Salem, NC
Host – Kevin Potts, Ph: 336-716-3437

May 11, 2007, Time: 10:00 a.m.

Duke Univ. Medical Center, Durham, NC
Host – Steve Guerrant, Ph: 919-681-2525

July 13, 2007, Time: 10:00 a.m.

ARAMARK Clinical Technology Svs., Charlotte, NC
Host – Kevin Scoggin, Ph: 800-825-1786

September 4, 2007, Time: 10:00 a.m.

Caldwell Community College, Hudson, NC
Host – John Noblitt, Ph: 828-726-2263

November 9, 2007, Time: 10:00 a.m.

Pinehurst Resort & Hotel, Pinehurst, NC
Ph: 800-487-4653, www.pinehurst.com

December 3-4, 2007

2007 NCBA Symposium and Expo
Pinehurst Resort & Hotel, Pinehurst, NC

January 11, 2008, Time: 10:00 a.m.

Carolinas Medical Center, Charlotte, NC
Host – Gordon Radke, Ph: 704-446-0255

February 8-9, 2008, Time: 8:30 a.m.

Board of Directors Planning Retreat
Location to be determined

Board Meetings are open to the NCBA Membership.

Please plan to attend.